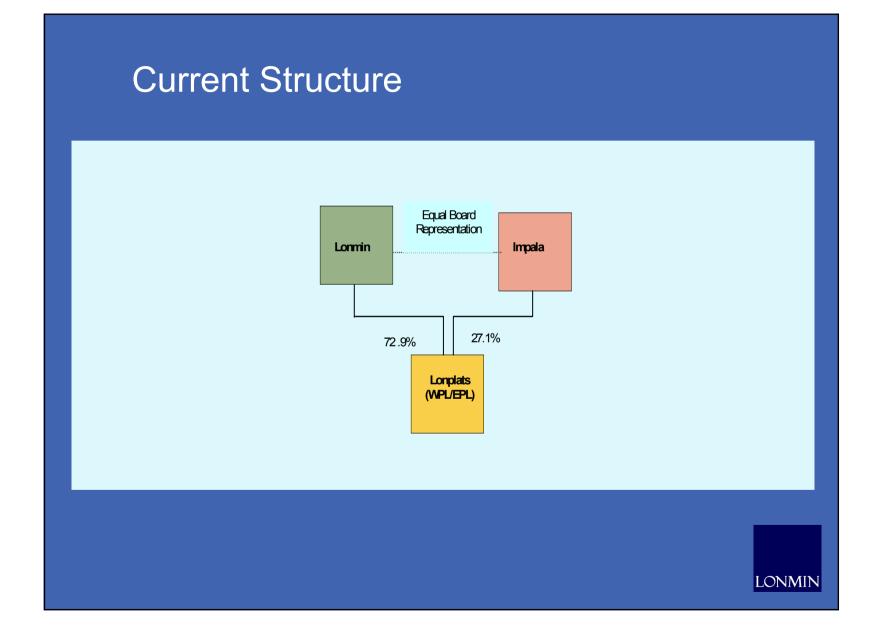
#### Lonmin - Implats transaction 18 September 2003





## Introduction

- Lonmin acquires 9.1% of Lonplats from Implats taking its holding to 82%.
- Lonmin & Implats envisage a flagship BEE company holding 18% of Lonplats. Phase 1 equity requirements are expected to be exceeded.
- Lonmin and Implats end joint control of Lonplats.
- Support received from the Minister of Minerals and Energy.

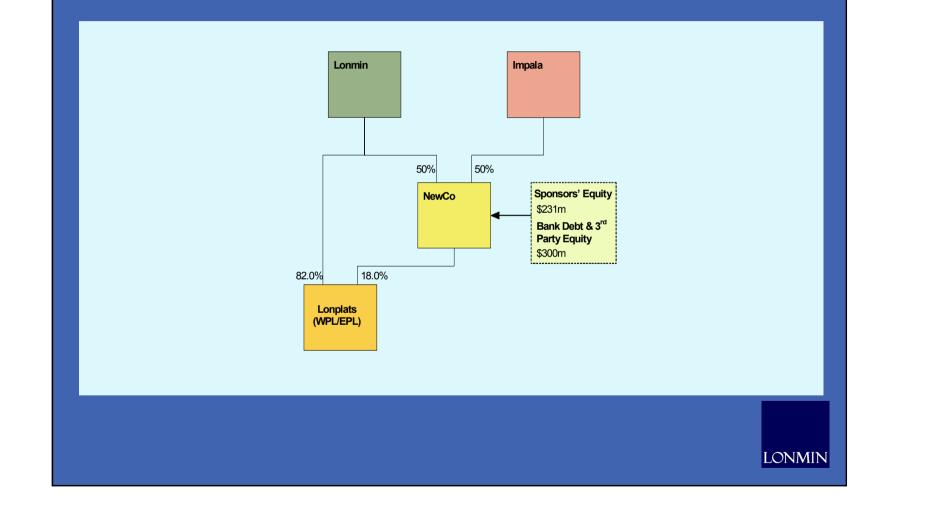


# The Transaction

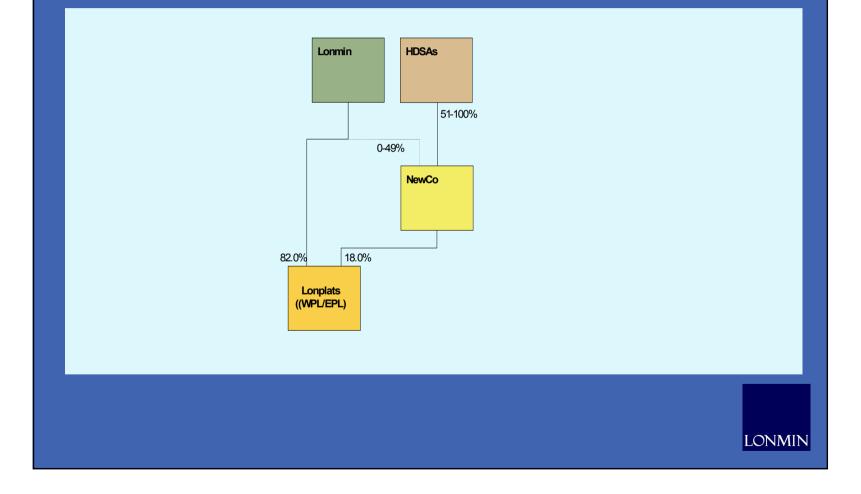
The key parameters of the transaction are as follows:

- Lonmin acquires 9.1% of Lonplats for a payment of \$269 million.
  - Part of this payment is satisfied by Implats share of the final Lonplats dividend (est. ZAR 203m; c.\$27 million).
  - Lonmin purchases 9.1% of Lonplats for a net payment of \$242 cash.
- Implate sells its remaining 18.0% shareholding in Lonplate to NewCo for \$531m in cash.
- NewCo is owned 50/50 by Lonmin and Implats, funded with \$231 million equity shared equally by each party plus \$300 million of 3rd party equity and credit facilities.

# **Structure Post Transaction**



# **Structure Post BEE Transaction**



#### NewCo's Development

Lonmin and Implats are committed to delivering phases 1 & 2.

- Phase 1 Initial formation and funding of NewCo,enabling the unconditional acquisition by NewCo of 18% shareholding in Lonplats.
- Phase 2 The introduction of HDSA investors, an HDSA representative board and management.

The HDSA board of NewCo will be responsible for delivering phases 3,4 and 5.

- Phase 3 The transition of NewCo from owning a single asset to owning a broad spread of mining assets, in order to qualify for a JSE listing and become a suitable investment for HDSA retail investors.
- Phase 4 Preparations for listing.
- Phase 5 Listing and initial public offering of NewCo shares, targeting a broad spread of HDSA investors, including retail distribution.



### **Financial Implications**

- Lonmin will fund its 9.1% interest in Lonplats and its equity in NewCo utilising existing senior debt facilities.
- Gearing rises to 80%. Management are confident that this level is sustainable without impacting dividend/policy.
- Our long term gearing target remains 30 40%.
- The 2004 earnings impact on Lonmin is expected to be broadly neutral before the amortisation of goodwill.



#### Strategic Rationale

- The strategic benefits from removal of the joint control/Board, change of control and obtaining unfettered control of Lonplats with a direct 82% holding.
- Enhances Lonmin's Strategic flexibility.
- The benefit of substantial progress towards a clear and Lonmin controlled route to a BEE solution for Lonplats.
- We believe there will be upside in retaining an investment in NewCo post the initial HDSA transaction.
- Flexibility will exist for Lonplats to potentially meet the phase 2 scorecard target of 26%.

### Next Steps

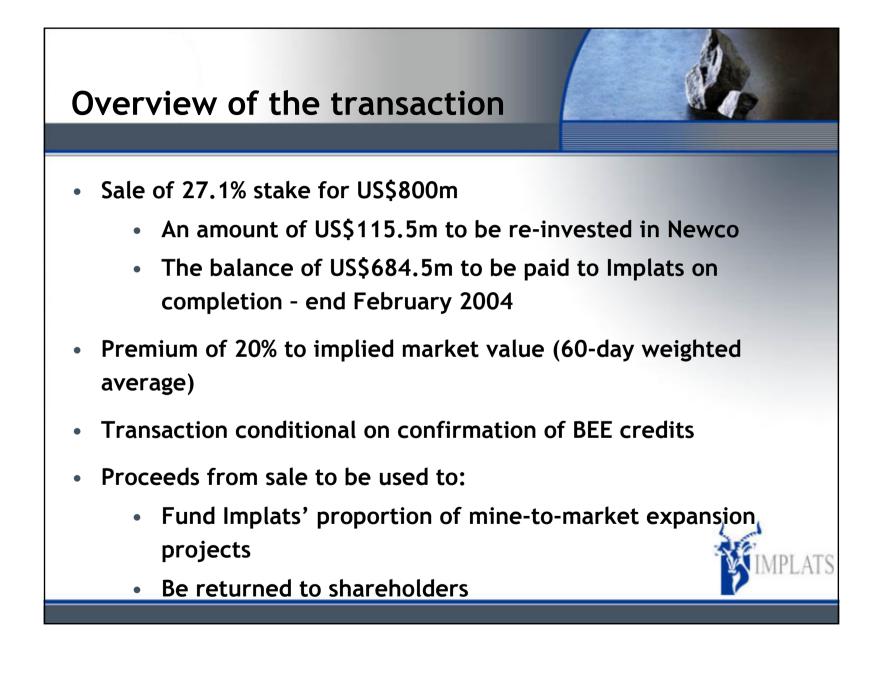
- Signing of legally binding agreements is expected prior to 31st December 2003, provided that:
  - Satisfactory NewCo finance is in place.
    - DME confirmation that equity credits will be forthcoming.
- Lonmin to oversee NewCo. To commence BEE process immediately.
- Related party transaction under UKLA rules therefore requires Lonmin shareholder approval.
- Completion is expected prior to 27th February 2004.

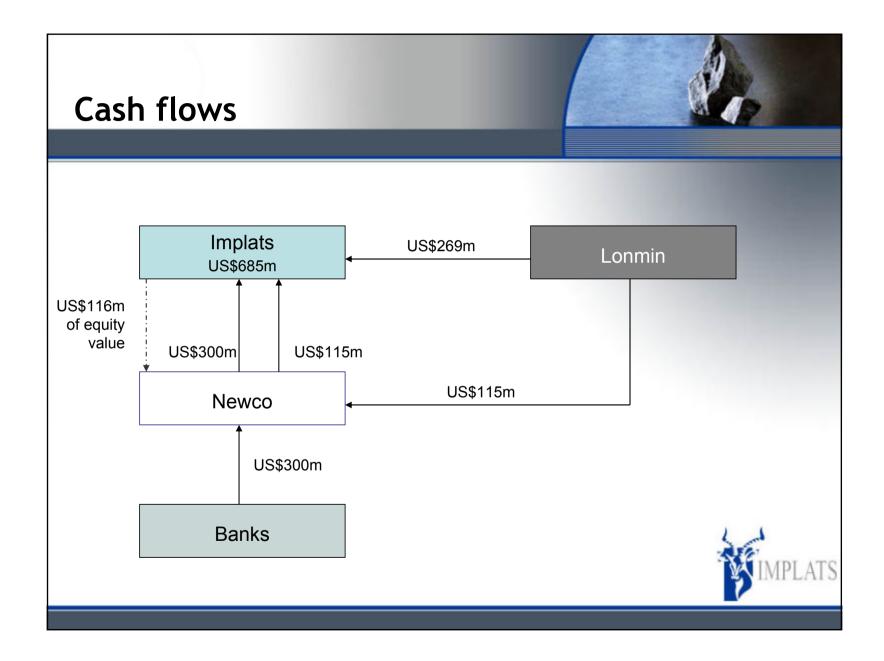
# Concluding Remarks

- Creative solution to the Implats/Lonplats stalemate.
- Exciting BEE prospects with potential for real broad based empowerment.
- Resolution of Lonmin's structural complications in sight!

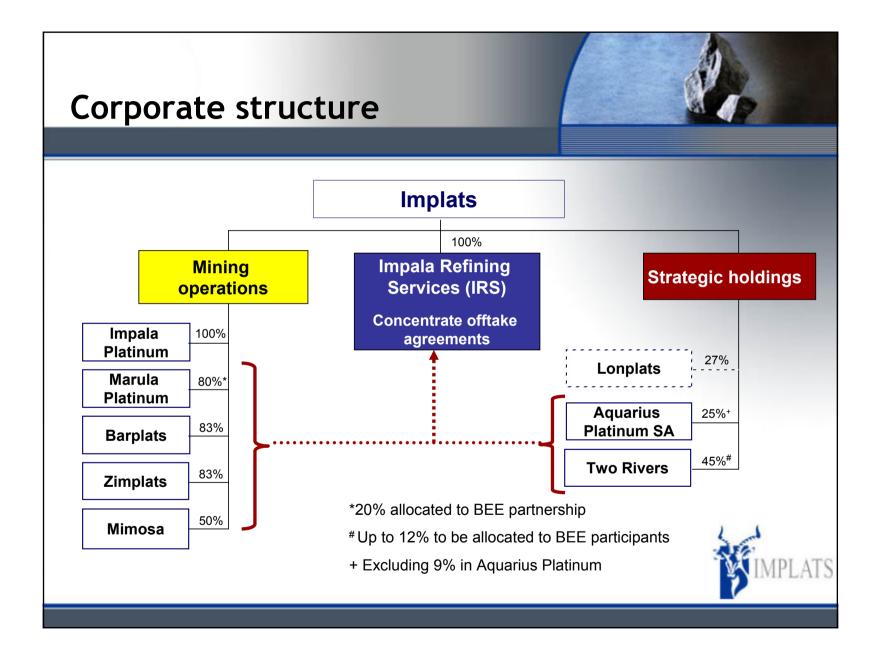












# Pre-conditions to agreement and conditions precedent

#### Pre-conditions to binding agreement

- Reasonable confirmation of BEE credits
- Non-recourse debt financing for Newco

#### **Conditions precedent**

- Lonmin shareholder approval
- Regulatory approval, including SA Competition Commission and SARB





