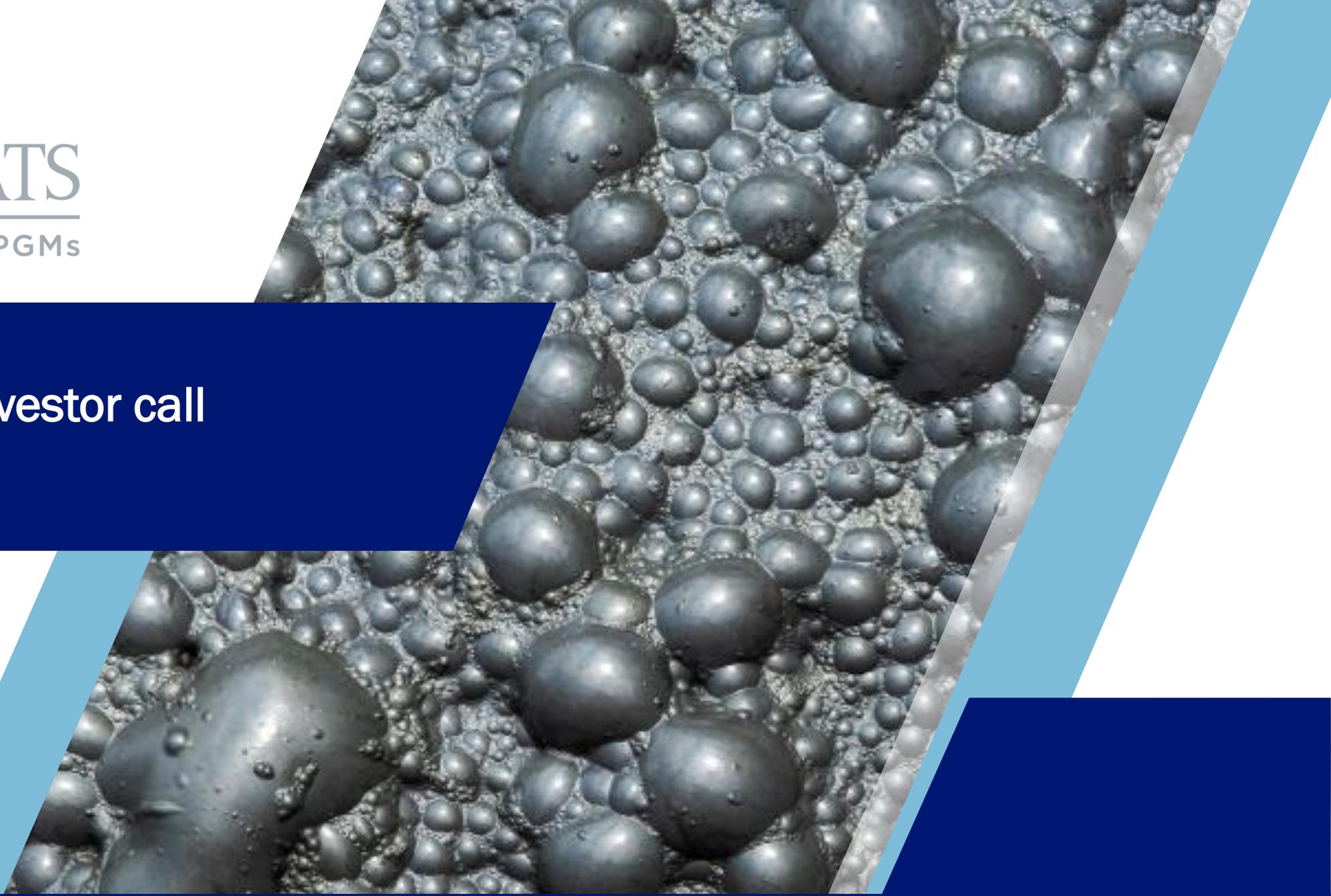




Implats - UBS investor call

December 2019



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1

Our strategy

Implats strategy prioritises **value over volume** in a **zero harm** environment with a specific focus on positioning the Group to be **sustainably profitable** through the cycle



Our values

We **respect, care** and **deliver**

4

2

Our vision

To be the worlds' **best PGM producer**, sustainably **delivering superior value** to all our stakeholders

Our mission

To mine, process, refine and market **high-quality** PGM products, **safely, efficiently** and at the **best possible cost** from a **competitive asset portfolio** through *team work* and *innovation*

3

The Group's value-focused strategy aims to reduce exposure to high-cost, deep-level conventional mining over time, repositioning the business as a **high-value, sustainable, profitable and competitive PGM producer**

Strategic objectives

Reposition Impala to the lower half of the cost curve



Enhance the competitiveness of our portfolio



Optimise balance sheet and capital allocation



Protect and strengthen our licence to operate



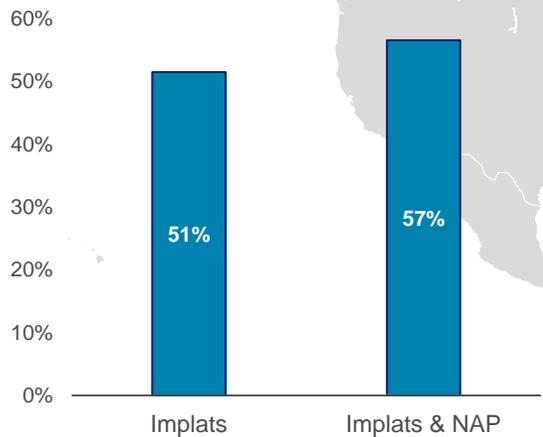


Canada		
Production	Koz 6E	261.9
Cash costs	ZAR/oz 6E	8 550
Total Cost	ZARoz 6E	11 316
EBITDA	Rm	2 361
Reserves	Moz 6E PGM	4
Sep-19 Basket price received	ZAR/oz 6E	21 667

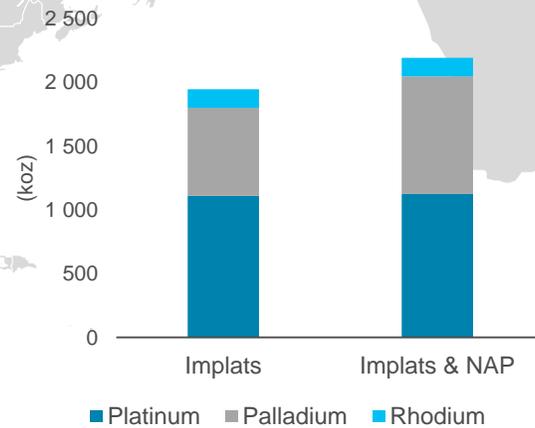


Zimbabwe		
Production	Koz 6E	634
Cash costs	ZAR/oz 6E	9 009
Total Cost	ZARoz 6E	11 687
EBITDA	Rm	4 012
Reserves	Moz 6E PGM	26
Sep-19 Basket price received	ZAR/oz 6E	19 229

Mechanised PGM production

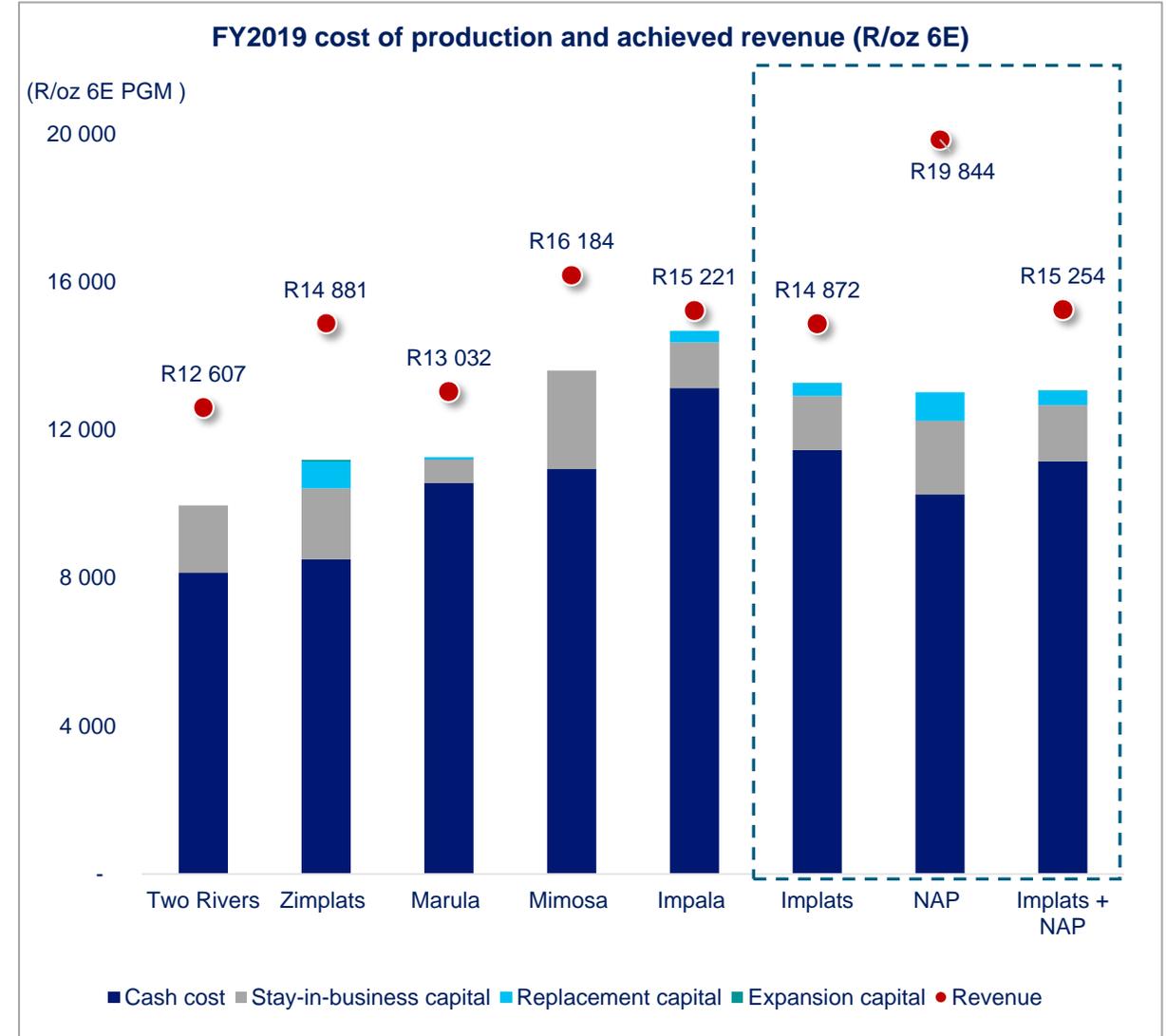
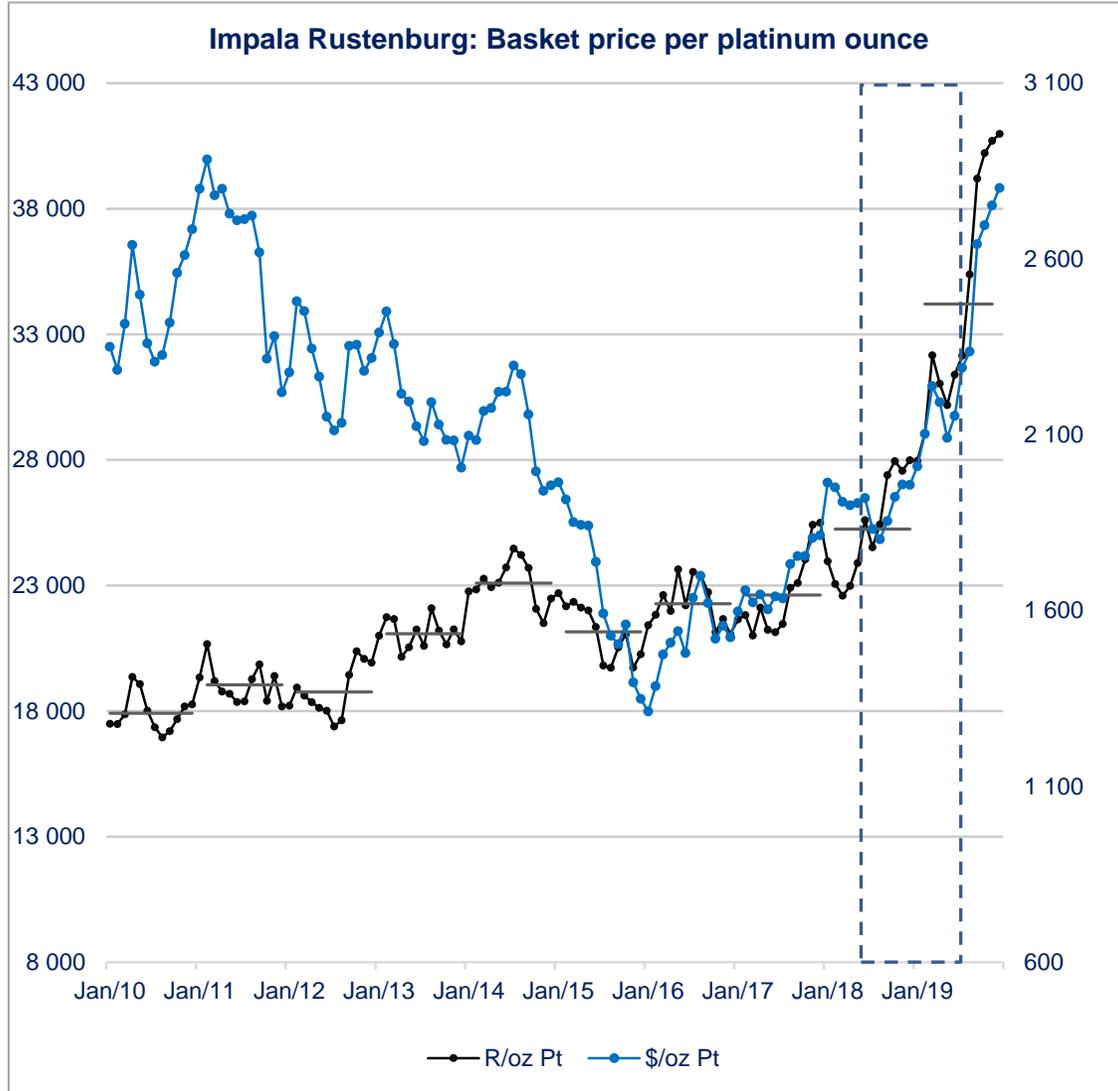


Attributable production



SA IRS refined			
Production	Koz 6E	1 607	1 683
Cash costs	ZAR/oz 6E	12 419	
Total Cost	ZARoz 6E	13 902	
EBITDA	Rm	5 443	3249
Reserves	Moz 6E PGM	18.5	
Sep-19 Basket price received	ZAR/oz 6E	18 595	

PGM pricing has underpinned a financial turnaround



Pt

- Falling **diesel** market share
- Two Phases of **HD legislation** in China and India in medium-term
- **Industrial** underpinned by ‘Developing’ growth and nascent fuel cell demand
- **Jewellery** market uncertainty
- In need of a **demand** pull

Rh

- Auto growth off thrifted base
- Material revisions in loading expectations for **NOx** abatement - Value in use vs palladium expectations range from between 3:1 to as high as 8:1
- **Industrial** demand linked to fabrication
- Demand revisions underpin a material **change in UG2** pricing outlook

PGM markets

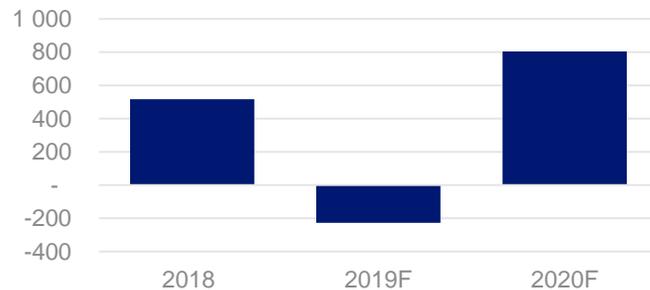
Pd

- On ‘auto pilot’ due to loadings change in **developing** markets and gasoline market share
- Deficits increase with **China 6** legislation implementation
- **Industrial** demand is primarily linked to consumer goods = price elastic
- Long-term auto growth will be balanced by expected **recycling growth** and ultimately BEV penetration

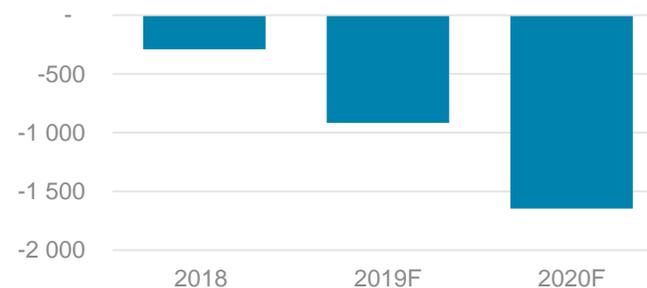
Supply

- Processing and funding impediments to **Northern Limb** expansion
- We expect price-induced **life extension** of UG2 supply
- **Funded growth** from Russia delivers medium-term growth
- Market uncertainty and **SA investment climate**
- **Secondary supply** is heavily 2025-2030 weighted

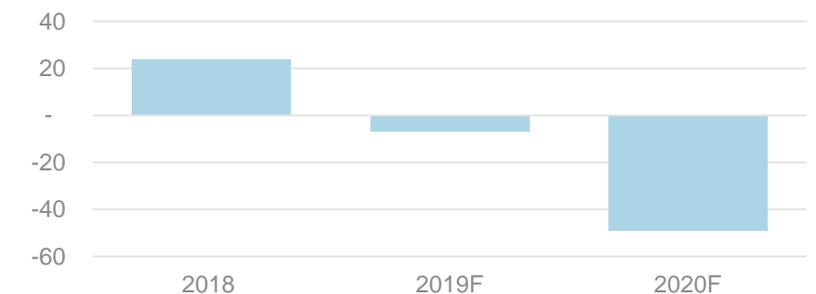
Platinum



Palladium



Rhodium



- **Automotive markets**

- 2019: Weak YtD October performance -5.3%
- Contraction driven by:
 - -9.5% YtD decline in China, weak GDP growth and trade uncertainty exacerbated by inventory management ahead of China 6
 - Slowing US growth after strong recovery post GFC
 - Decline in Western Europe on trade and Brexit woes
 - Japan eking out growth ahead of October tax
- Pace of decline in diesel share beginning to moderate; but structurally has spurred better-than-expected gasoline volumes
- 2020 expected to show modest recovery, but at risk from global slow-down and trade tensions

- **Platinum jewellery markets**

- Pleasing growth in India and the US together with a stable outlook for Japan
- A sobering outlook for the Chinese market which faces increasingly nuanced consumer market and a declining promotional wallet

- **Investment**

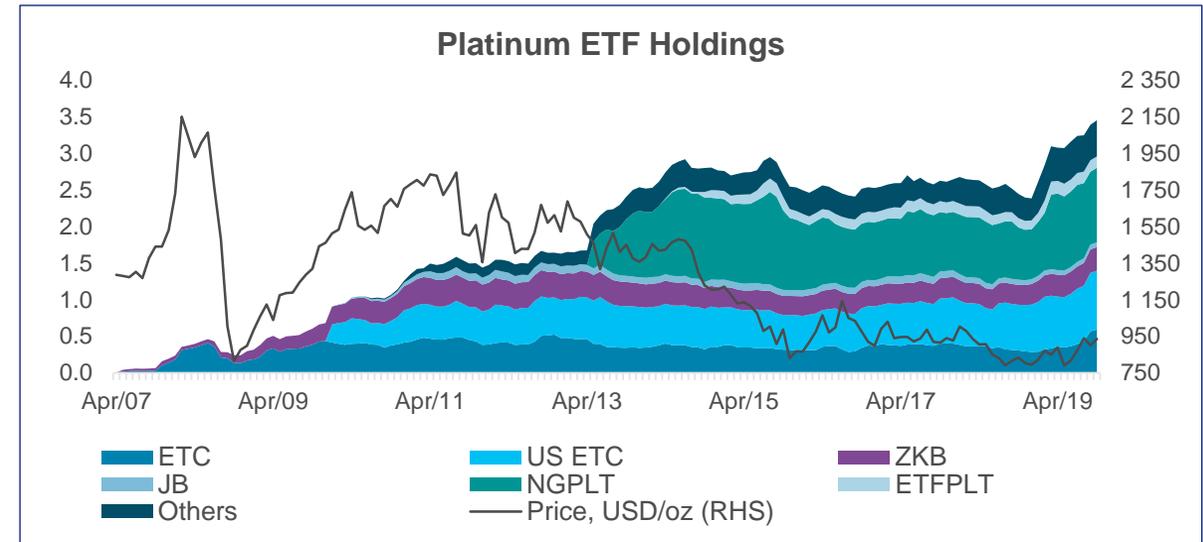
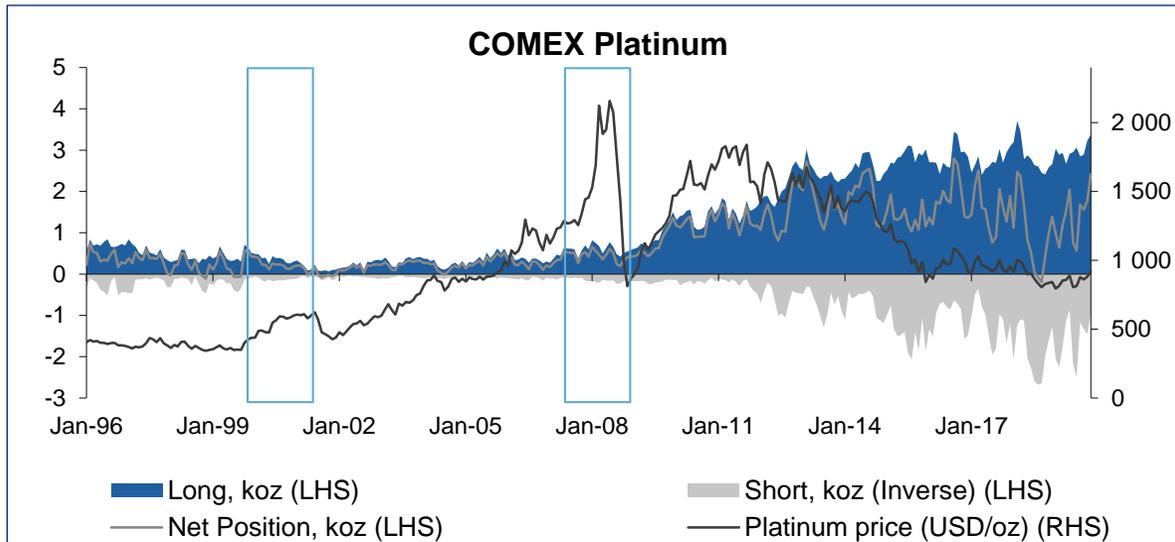
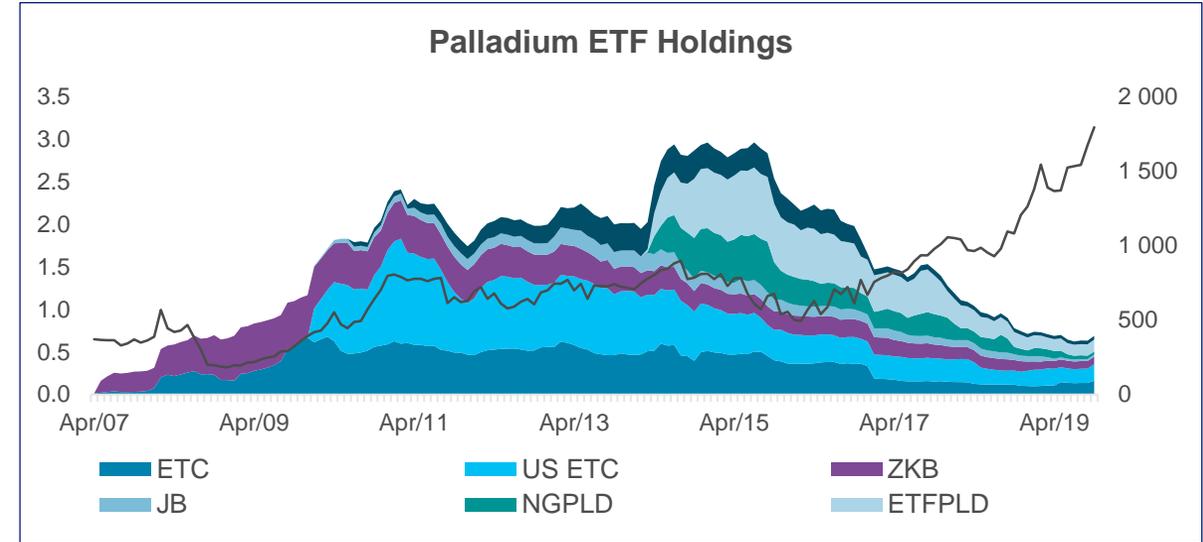
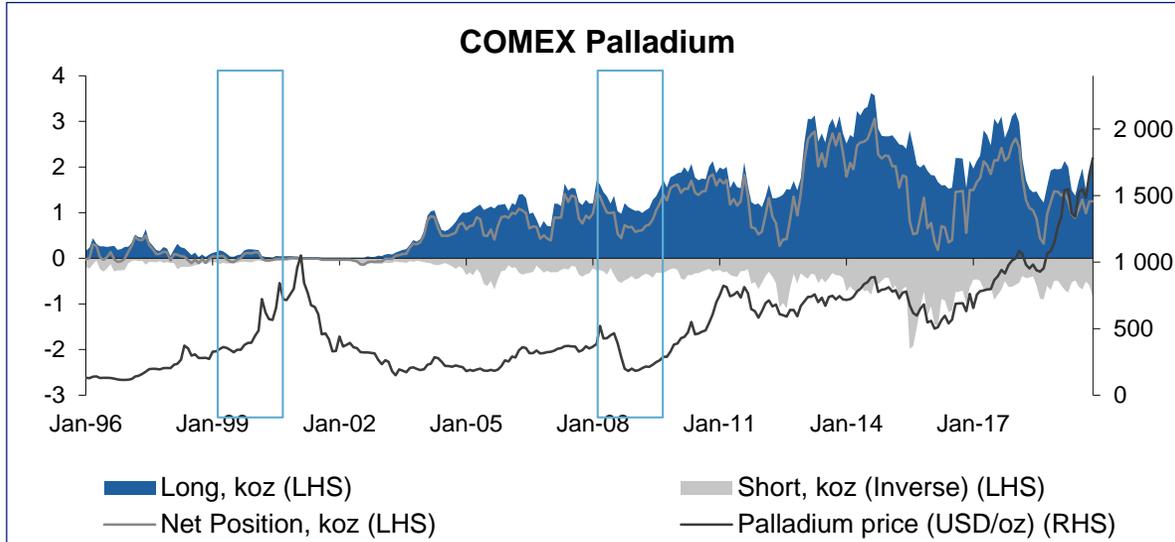
- 1Q19 Platinum ETF flurry moderated in 2Q19 and 3Q19, while paper positioning has been bolstered by gold
- Bar and coin likely to be small positive driver in 2019
- Palladium disinvestment from ETFs continues, while paper positioning remains modest

WORLD LIGHT-DUTY VEHICLE SALES BY REGION – 2019 YTD

	2018 (millions)	2019 (millions)	2018 growth (%)
USA	14.2	14.0	-1.2
Western Europe	13.8	13.7	-0.7
China	22.6	20.4	-9.5
Japan	4.4	4.4	0.5
Rest of the World	23.5	21.9	-6.8
Total	78.5	74.4	-5.3

Source: LMC Automotive November 2019

Investor positioning – Paper & ETFs



- The outlook for global growth remains murky with no short-term resolution to uncertainties caused by trade-wars, Brexit and rising geopolitical tensions.
- The structural underpin from technological developments and evolution, together with tightening legislation is vital to maintain the trend of tightening demand and supply in the medium-term:
 - Market development activity has seen discussion on platinum for palladium substitution move from meeting rooms to the R&D labs of major fabricators with indicative volumes and timing now visible in the medium-term outlook
 - Together with HDD, this has the potential to drive fundamental demand growth/pull
- Rest of the metals all enjoying strong supply/demand fundamentals, driven by:
 - Palladium: Automotive
 - Rhodium: Automotive and Industrial
 - Limited potential near-term supply response





Reposition Implats to the lower half of the cost curve

SAFETY PERFORMANCE

Fatalities reduced from 7 to 5
LTIFR reduced by **12%**

OPERATIONAL PERFORMANCE

Sustained mine-to-market production
Increased refined production

PGM +5%

Platinum +4%

Palladium +7%

COST PERFORMANCE

Group stock adjusted unit cost **↑4%**

Group unit cost per refined ounce **↓8%**

IMPALA returned to profitability

MARULA turnaround sustained
Generating **cash** for the Group



Enhance the competitiveness of the portfolio

Completed **IMPALA** phase 1 restructuring without disruptions

Industry leading cost performance from **IMPALA** with stock adjusted unit cost growing by only **4% per annum from 2016**

Industry leading processing facilities
IRS cash cost R850/PGM ounce

Announced **NAP TRANSACTION** and completed **WATERBERG DFS**

Sustained **MARKET DEVELOPMENT** and supported targeted industry initiatives to grow PGM demand
R1.5bn invested over 5 years



Optimise balance sheet and capital allocation

Improved balance sheet **LIQUIDITY** and **CAPITAL STRUCTURE**
R6.8bn gross profit
R7.7bn free cash flow
R8.2bn gross cash
R12.2bn liquidity
R1.1bn net cash

Optimised **CAPITAL ALLOCATION**
Invested R3.8bn in **Capex**
Repaid debt of R2.2bn
Converted **US\$ bonds**

Reduced excess processing **INVENTORY**
57koz Pt drawdown

Sustained **DIVIDEND PAYMENTS** from Zimplats, Mimosa and Two Rivers



Protect and strengthen license to operate

Improved **SAFETY** performance despite poor fourth quarter

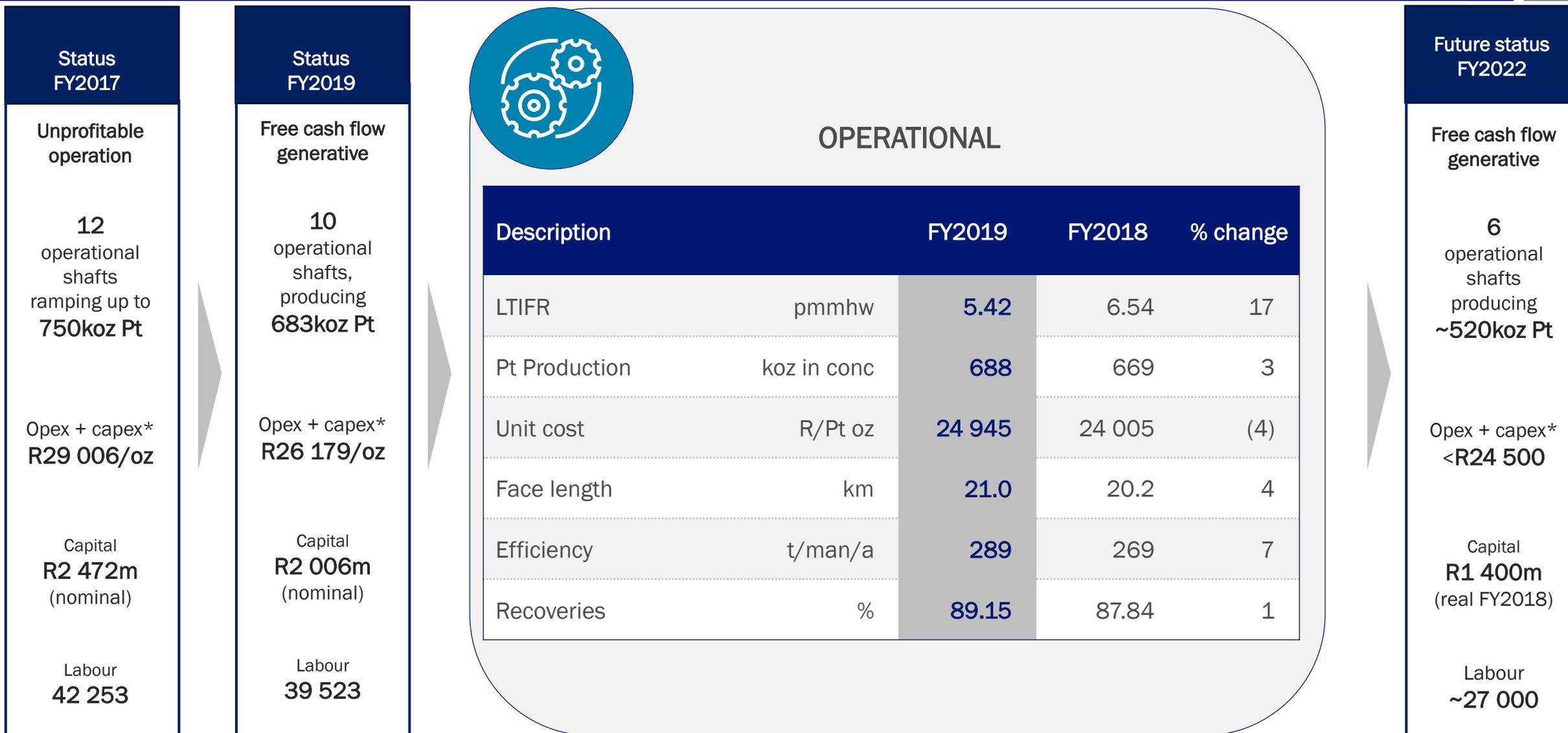
No level 4/5 **ENVIRONMENTAL** incidents reported during the year

Reviewed all **TAILING STORAGE FACILITIES** design and operational management
Published information

Sustained **OCCUPATIONAL HEALTH** surveillance and wellness programmes
TB well below national average

Sustained good relations with all key **STAKEHOLDERS** in RSA and Zimbabwe
7 day disruption at Marula

Delivering a profitable Impala Rustenburg



- **Cash net of debt** of R1.1 billion at 30 June 2019 (excluding finance leases) – a notable improvement on closing net debt position in prior year of R5.3 billion
- **RCF fully repaid** during first half of the year. First tranche of Zimplats facility repaid and remainder due Dec 2019
- **Group headroom available of R12.2 billion** comprising:
 - **R8.24 billion cash**, including Zimplats (R945 million only R4 million of this in local currency)
 - **Committed RCF of R4 billion** in place until June 2021, undrawn at year end
 - **R2 billion** available on **metal prepayment facility**

R million	June 2019	June 2018	Variance (%)
Gross cash	8 242	3 705	122
Convertible bonds	(5 831)	(5 489)	(6)
Derivative financial instrument	151	21	
Marula BEE debt	(888)	(887)	
Zimplats debt	(599)	(1 167)	49
Revolving credit facilities	-	(1 510)	
Debt excluding leases	(7 167)	(9 032)	21
Net cash/(debt) excluding leases	1 075	(5 327)	120
Gearing ratio	n/a	13.4%	

CONVERTIBLE BONDS 2022

- Long dated debt
- Stock overhang
- No incentive for bondholders to convert (although in the money)
- Elected to convert US\$ bonds only
 - Higher relative cost given CCIRS i.e. 9.8% pa on R3.25 billion
 - NPV of future coupon payments estimated at over R800 million
 - Holders largely non-resident specialist bond funds with elevated short positions

INCENTIVISED OFFER

- **Incentivised Conversion offer** launched on 17 July and closed on 22 July
- **Final take-up of 99.9%** - only one outstanding bond of US\$200k
- **Total cash** consideration of **US\$37.6m** (R524.3m), including accrued interest
- **CCIRS** cancelled and **R77 million** proceeds received
- Remaining bondholder elected to convert and was settled in shares (no incentive premium payable)

FINANCIAL IMPACTS

- Incentive premium of **R510 million** expensed
- **Earnings** to improve
 - Lower interest charges – **R319 million pa**
 - No longer impacted by fair value movements on the CCIRS, the conversion option or the foreign exchange translation gains/losses on the bond
- **Earnings per share** impacted by issue of **64.3 million** additional shares
- **Net debt** reduced by **R3 billion**
- Fair value of USD conversion option liability of **R1.8 billion** transferred to equity on the conversion date

Acquisition of North American Palladium



Co-operative and positive relationship since 2017 centred on exploration joint venture on Sunday Lake Project

Withdrawal from sales process in 2018 to focus on the operational and financial challenges of implementing the Impala Rustenburg restructuring

Recent significant strengthening of balance sheet on the back of higher PGM pricing and good operational performance

Due diligence revisited in 2019 given the more supportive environment for a transaction



An established PGM producer in an attractive mining jurisdiction

NAP is listed on the TSX in Toronto

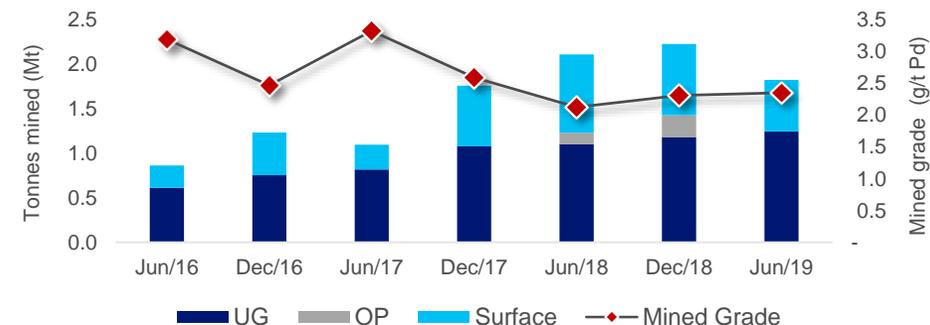
Strategy focuses on increasing underground mined volumes and increasing mill throughput to drive production gains

Reliable operational performance since 2017 resulting in increased total ore recovery and production rates, lowered operating costs, and improved geotechnical ground conditions

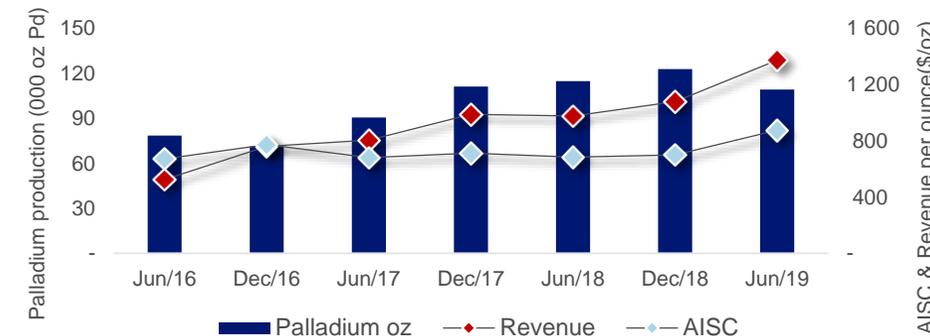
NAP is set to become one of Canada's largest and lowest cost underground metal mines

Significant development and exploration upside

NAP Ore volumes (incl. surface stock) vs mined grade



NAP Palladium production vs AISC and Revenue



2013

Study on Lac des Iles

2014

Sunday Lake Project initiated

2015

Test treatment of NAP concentrates by IRS

2017

Option agreement between Implats and NAP on the Sunday Lake Project

2018

Implats participates in NAP's sales process, but withdraws due to internal operational and financial challenges

2019

Confirmatory due diligence and transaction negotiations



Reposition Implats to the lower half of the cost curve

SAFETY PERFORMANCE

Operated for over 12 months with **zero** lost-time injury

OPERATIONAL PERFORMANCE

700 employees
Mined volumes: 4mt
6E PGM: 262koz
Palladium: 232koz

COST PERFORMANCE

AISC per palladium ounce of US\$781/oz
Cash cost of ZAR8,550/oz 6E

NET SALES REVENUE

Achieved revenue:
US\$1,216/oz palladium
R18,272/oz 6E



Enhance the competitiveness of the portfolio

Increases exposure to **MECHANISED ASSETS**

PALLADIUM-RICH orebody improves **COMMODITY MIX** to more closely match current and forecast 3E PGM demand

Increase exposure to the global **PALLADIUM SUPPLY AND PRICING** without supply expansion

Expand **RESOURCE INVENTORY** with potential to add to life-of-mine and improve grade

Potential for **IRS** to optimise capacity utilisation by treating NAP's high-grade PGM concentrates without limiting IRS optionality



Optimise balance sheet and capital allocation

Detailed **DUE DILIGENCE** to confirm management plans

FREE CASHFLOW AND NET ASSET VALUE accretive

Low cost with ability to generate free cash flow in excess of both capital expenditure requirements and debt servicing

Funded in prudent manner to enhance **SHAREHOLDER RETURNS**



Protect and strengthen license to operate

World class **SAFETY**

Geographic diversification and footprint for potential growth in North America

A stable and attractive mining jurisdiction

Impeccable **ENVIRONMENTAL** track record and reporting

Well established **MANAGEMENT TEAM**

Focus on relationships with **COMMUNITIES**

Repositions attributable mined metal mix

- Increased palladium production to match both gross and auto demand
- Rhodium volumes remain in line with auto requirements

Diversifies geographic sources

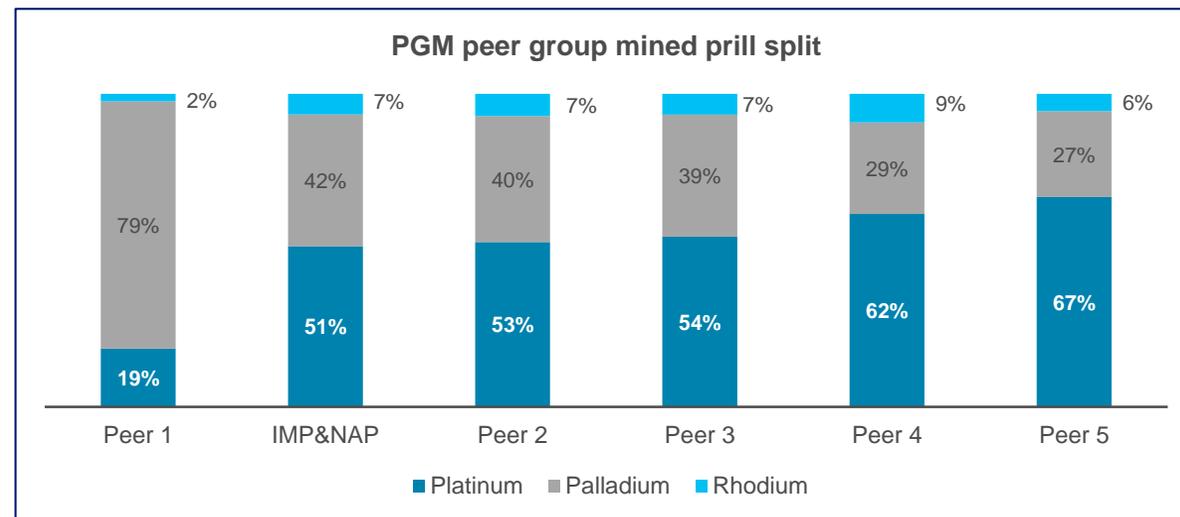
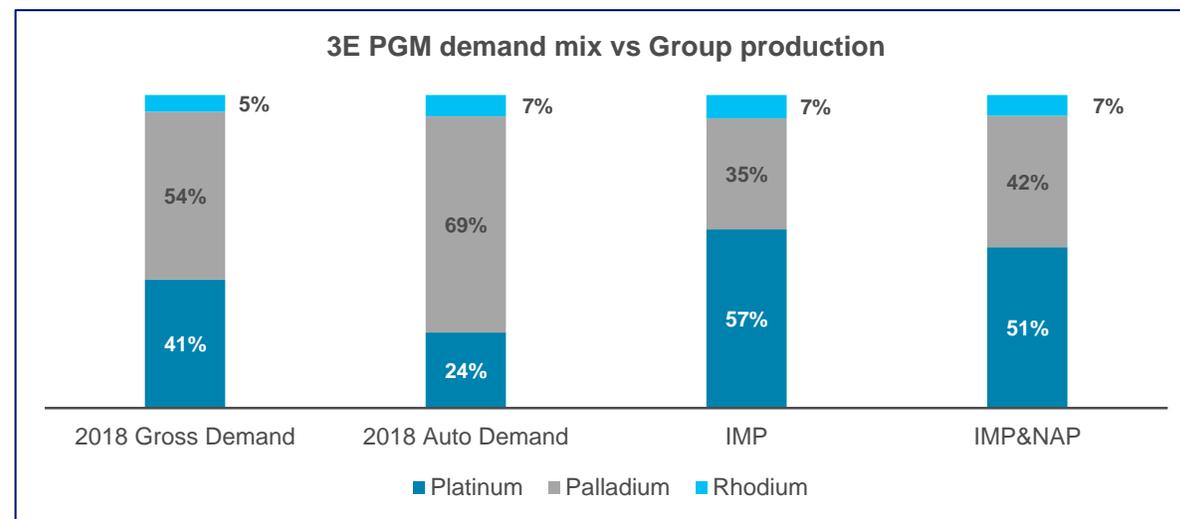
- North American presence added to South Africa and Zimbabwe

Increases palladium exposure without adding to supply

- Attributable mined volumes for IMP & NAP:
 - 18% of primary Platinum supply
 - 13% of primary Palladium supply
 - 19% of primary Rhodium supply

Processing optionality

- Nature of NAP concentrates allow for potential future inclusion in IRS processing streams
- Inclusion of NAP concentrates in IRS does not preclude ability to treat other 3rd party concentrates





Advance Impala Rustenburg restructuring

- Entrench operational turnaround
- Conclude 1 and 9 Shaft closure/outsourcing
- Extract value from 12 and 14 Shafts
- Ramp-up 16 and 20 Shafts

FOCUS AREAS

Strengthen our licence to operate



- Implement wage settlement
- Maintain operational continuity at Marula
- Manage growing community expectations
- Sustain role/position in Zimbabwe



Enhance the competitiveness of the portfolio

- Continuous improvement in safety and productivity
- Grow exposure to low-cost mechanised assets
 - Zimbabwe
 - North American Palladium
 - Waterberg
 - Other value-accretive opportunities

Capital allocation

- Further enhance balance sheet flexibility
 - Operational excellence
 - Dividends from associates
 - Inventory release
- Sustainable shareholder returns through dividend payments and/or share buybacks





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